TATA STEEL IN EUROPE

Tata Steel is one of Europe’s leading steel producers, with steelmaking in the UK and in the Netherlands, and manufacturing plants across Europe. The company supplies high-quality strip steel products to demanding markets such as construction, automotive, packaging and engineering.

KEY FACTS

| Headquarters               | Global: Mumbai, India  |
|                           | European: London, UK   |
| Tata Steel Chairman       | Natarajan Chandrasekaran |
| Tata Steel group Chief Executive Officer | T V Narendran |
| Tata Steel Europe's Executive Committee | Hans Fischer, Chief Executive Officer and Chief Technical Officer  |
|                           | Henrik Adam, Chief Commercial Officer  |
|                           | Tor Farquhar, Executive Director Human Resources |
|                           | N K Misra, Executive Director Finance  |
|                           | Bimlendra Jha, Chief Executive Officer, Tata Steel UK |
|                           | Helen Matheson, Director Legal and Company Secretary |

<table>
<thead>
<tr>
<th>Deliveries from Tata Steel Europe</th>
<th>9.8 million tonnes in year to June 2017</th>
</tr>
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<tbody>
<tr>
<td>Global presence</td>
<td>Tata Steel has operations in 26 countries and a commercial presence in more than 50 countries</td>
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<td>Primary steelmaking (Europe)</td>
<td>IJmuiden, Netherlands</td>
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<td>Port Talbot, Wales, UK</td>
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<tr>
<td>European downstream manufacturing operations</td>
<td>Locations in UK, Netherlands, Germany, France, Belgium, Sweden, Norway, Finland, Spain, Turkey, Canada and the US</td>
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<tr>
<td>Number of employees</td>
<td>Europe: 21,000</td>
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<tr>
<td>Sales from Tata Steel Europe</td>
<td>€7.4 billion in year to June 2017</td>
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KEY DATES

1905: Original Port Talbot steelworks opens
1907: Tata Steel established
1912: Tata Steel makes first ingot of steel at Jamshedpur, India
1918: IJmuiden steelworks company founded
1999: Corus formed through merger of British Steel and Koninklijke Hoogovens
2007: Tata Steel acquires Corus

DEDICATED CUSTOMER SERVICE, BACKED BY INNOVATION

Tata Steel's whole business is geared towards understanding its customers’ needs. The company offers a range of different services backed up by world-class research and development facilities, a customer-centric new product development process, a knowledgeable account management team staffed with experts on individual market sectors and a range of customer technical services engineers who proactively help customers improve everything from the efficiency of their manufacturing lines to the performance of the end product in use.
ABOUT TATA

Operations
In more than 100 countries

Tata companies (largest)
Tata Steel
Tata Motors (inc. Jaguar Land Rover)
Tata Consultancy Services
Tata Power
Tata Chemicals
Tata Global Beverages
Tata Communications
Indian Hotels

Employees (Financial year ending March 2017)
695,000

Global sales (Financial year ending March 2017)
US $100 billion

Ownership
Tata Sons (promoter company), 66% owned by philanthropic trusts which support education and health initiatives

Website:
www.tata.com

Sustainability
Steel is the only material with a truly closed recycling loop. Steel is not consumed; it is used again and again without any loss of quality or strength. As one of the world’s leading steel producers, Tata Steel is committed to the design of more sustainable products that contribute to solutions which are lighter, last longer and use fewer resources to produce. It strives to operate in a way that is safe for employees, is respectful to the environment and of the communities surrounding and impacted by its operations.

Tata Steel is a member of ULCOS (Ultra-Low CO₂ Steelmaking), a pioneering partnership of 48 European organisations committed to reducing the CO₂ emissions of steel production by 50% by 2050.

Legend
- Manufactured goods
- Automotive
- Construction
- Packaging

Manufactured goods includes sales to Engineering, Lifting & Excavating, Independent Service Centres and semi-finished products.
Construction includes sales to the energy and power markets.
Packaging includes consumer and industrial packaging.

Legend
- Metallic coated
- Hot-rolled*
- Packaging steel
- Organic coated
- Cold rolled
- Tubes
- Building products
- Direct rolled dry
- Other**
- Direct rolled pickled

*Takes dry and pickled & oiled.
**Semi-finished is included within other products.