Together we make the difference
Products and services that create advantage
By understanding your business and goals, we can make a real difference to your performance.

Tata Steel Group is one of the world’s most geographically diversified steel producers, with operations in 26 countries and commercial offices in over 50 countries.

In Europe we are one of the largest steel producers. But it’s not just our size that sets us apart. What makes us different is our approach to business. We believe our strength is how we build collaborative relationships that create new success for you.

We serve many different and demanding markets worldwide, including Automotive, Construction, Energy & Power, Lifting & Excavating, Packaging and Aerospace.

Working in partnership with you, our dedicated account teams can deliver steel products and services that give you the advantage. Whether that’s enhancing your product performance, improving your efficiency, helping you to access new markets or creating more sustainable solutions. Let’s work together so our products and services really do make the difference.
We combine dedicated customer service with world-class research facilities to develop and deliver high quality steel products that add value to your business.

We can support you with the size and strength of our operations too. As Europe’s second largest steel producer we have two integrated steelmaking sites, Port Talbot in the UK and IJmuiden in the Netherlands. Their coastal locations open up a global transport infrastructure for our customers. We also have manufacturing sites in a number of other locations such as Germany, Sweden, Turkey, Spain and USA. This manufacturing capability in combination with a wide service and distribution network enables us to grow and support your business.

Our engineers work closely with our customers early in their design process. In the construction equipment industry our recommendations have helped machine manufacturers improve the stiffness of next generation chassis whilst generating weight savings of over 25%.

Our collaboration with farm machinery manufacturer, KUHN, resulted in the development of our high-strength cold formed hollow section, Hybox® TT, for gyrotedder arm manufacture. Produced to tight tolerances required for robotic welding, Hybox TT has seen KUHN’s tube rejection rate drop to almost zero - eliminating manual rework and boosting yield.

PRODUCTS AND SERVICES THAT CREATE ADVANTAGE

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SERVING THE MOST DEMANDING MARKETS

We offer a wide range of products for different and demanding markets worldwide, such as ultra-high strength steel for cars, speciality steels for aeroplanes, and attractive, high performance construction products.

Our comprehensive range of steel products includes flat and construction products. To enable us to meet your demand for quality, we are continuously investing in our manufacturing capabilities.

Our downstream processing services means we are able to offer all traditional steel products. To tailor these products to your specifications, we have a large number of facilities that offer a wide variety of services such as cutting, slitting, blanking, decoiling, laser welding and powder coating. This enables us to supply material that is cut and finished to your exact size, length, shape and specification.

Our wide network of service centres together with our extensive distribution network, ensure a smooth and timely delivery. As many as 80% of our customers are within 250km of one of our sites.

Our service centres supply far more than just steel. Our dedicated teams work with you to help you gain full advantage of our resources, reduce your costs and waste to increase your supply chain efficiency, and ensure you have the best possible product quality to meet your needs.

+30%

Compared to conventional hot-dip galvanised steel, our MagiZinc®Auto coated steel reduces galling by 25% for improvements of up to 30% in press shop uptime. It also provides twice as much corrosion protection.
We understand that the needs of our customers are different in each market, so we have created dedicated market sector teams. This enables us to understand and support your business through one team, and grow our knowledge of your market, and of your current and future challenges.

Our dedicated account teams are ready to help you with all your requirements, right across our product range. They ensure you have access to sector specific experts in our technical, engineering, supply chain planning, and research and development departments all over Europe.

These resources, with our expertise in materials management and logistics, help you make the most of your steel. Working together early in the product lifecycle to develop specific steel grades, or to reduce the costs or weight of existing applications, we believe in collaborating for mutual benefit.

At Tata Steel we believe that we learn more about your needs by working together. Our 23,000 European employees are dedicated to providing excellent customer service.

Optimising our manufacturing process has enabled us to produce pipelines with market leading tolerances, in shape and wall thickness. These pipes have been laid in water depths over 2.5km below sea level, the deepest in the world.

Protact® laminated steel for packaging removes up to five, cost-intensive unit operations related to lacquering. Optimised, sustainable and efficient, Protact reduces energy consumption, eliminates emission of volatile organic compounds and can reduce water consumption in canmaking.
A BRIGHTER FUTURE

We are dedicated to managing our operations responsibly and to continuous improvement. We are proud to be a leading member of ULCOS (Ultra-Low CO2 Steelmaking), a pioneering partnership of 48 European companies and organisations committed to reducing the CO2 emissions of steel production by 50% by 2050.

We’re also committed to the design of advanced steel grades that are used to make lighter, stronger, safer and more sustainable products. This means they last longer and use fewer resources to produce. Our steel goes into the world’s most sustainable buildings and transport infrastructure, and helps to make cars and machinery lighter and more efficient to run.

A SHARED VISION FOR A BRIGHTER FUTURE

The Tata Group was founded on the principle that its activities should always benefit society.

Today Tata Steel is guided by the same long-term vision. We operate in a way that is safe for our people and respectful to the environment. We behave responsibly and with care towards the communities surrounding and impacted by our operations.

Sustainability is at the very heart of what we do. Steel is an essential material, it’s part of the infrastructure we rely upon everyday. It’s also the only material with a truly closed recycling loop. Steel is not consumed. It is used again and again without any loss of quality or strength. Any steel product can be melted down and be used in new applications. So bridges and food cans are turned into cars and domestic appliances. We are dedicated to managing our operations responsibly and to continuous improvement.

75%

We have a vision to transform the role of building envelopes from passive energy conservation to one of active, affordable energy generation. Colorcoat Renew SC® converts solar radiation to usable heat energy with up to 75% efficiency. Investment payback periods are less than 10 years.