

TATA STEEL IN EUROPE

Tata Steel is one of Europe’s leading steel producers, with steelmaking in the UK and in the Netherlands, and manufacturing plants across Europe. The company supplies high-quality strip steel products to demanding markets such as construction, automotive, packaging and engineering.

KEY FACTS

| | |
|---|--|
| Headquarters | Global: Mumbai, India European: London, UK |
| Tata Steel Chairman | Natarajan Chandrasekaran |
| Tata Steel group Chief Executive Officer | T V Narendran |
| Tata Steel Europe's Executive Committee | Hans Fischer, Chief Executive Officer and Chief Technical Officer Henrik Adam, Chief Commercial Officer Tor Farquhar, Executive Director Human Resources N K Misra, Executive Director Finance Bimlendra Jha, Chief Executive Officer, Tata Steel UK Helen Matheson, Director Legal and Company Secretary |
| Deliveries from Tata Steel Europe | 10.0 million tonnes in year to March 2018 |
| Global presence | Tata Steel has operations in 26 countries and a commercial presence in more than 50 countries |
| Primary steelmaking (Europe) | IJmuiden, Netherlands Port Talbot, Wales, UK |
| European downstream manufacturing operations | Locations in UK, Netherlands, Germany, France, Belgium, Sweden, Norway, Finland, Spain, Turkey, Canada and the US |
| Number of employees | Europe: 21,000 |
| Sales from Tata Steel Europe | €7.9 billion in year to March 2018 |

KEY DATES

- 1905:** Original Port Talbot steelworks opens
- 1907:** Tata Steel established
- 1912:** Tata Steel makes first ingot of steel at Jamshedpur, India
- 1918:** IJmuiden steelworks company founded
- 1999:** Corus formed through merger of British Steel and Koninklijke Hoogovens
- 2007:** Tata Steel acquires Corus

DEDICATED CUSTOMER SERVICE, BACKED BY INNOVATION

Tata Steel’s whole business is geared towards understanding its customers’ needs. The company offers a range of different services backed up by world-class research and development facilities, a customer-centric new product development process, a knowledgeable account management team staffed with experts on individual market sectors and a range of customer technical services engineers who proactively help customers improve everything from the efficiency of their manufacturing lines to the performance of the end product in use.



ABOUT TATA

Operations

In more than 100 countries

Tata companies (largest)

Tata Steel
Tata Motors (inc. Jaguar Land Rover)
Tata Consultancy Services
Tata Power
Tata Chemicals
Tata Global Beverages
Tata Communications
Indian Hotels

Employees (Financial year ending March 2017)

695,000

Global sales (Financial year ending March 2017)

US \$100 billion

Ownership

Tata Sons (promoter company), 66% owned by philanthropic trusts which support education and health initiatives

Website:

www.tata.com

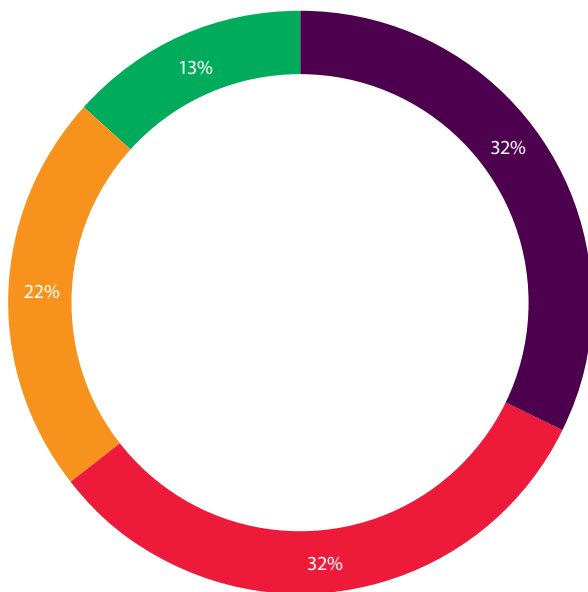
Sustainability

Steel is the only material with a truly closed recycling loop. Steel is not consumed; it is used again and again without any loss of quality or strength. As one of the world's leading steel producers, Tata Steel is committed to the design of more sustainable products that contribute to solutions which are lighter, last longer and use fewer resources to produce. It strives to operate in a way that is safe for employees, is respectful to the environment and of the communities surrounding and impacted by its operations.

Tata Steel is a member of ULCOS (Ultra-Low CO₂ Steelmaking), a pioneering partnership of 48 European organisations committed to reducing the CO₂ emissions of steel production by 50% by 2050.

Tata Steel in Europe: sales by market sector

Market sector breakdown (% sales volume)



Legend

■ Manufactured goods
 ■ Automotive
 ■ Construction
■ Packaging

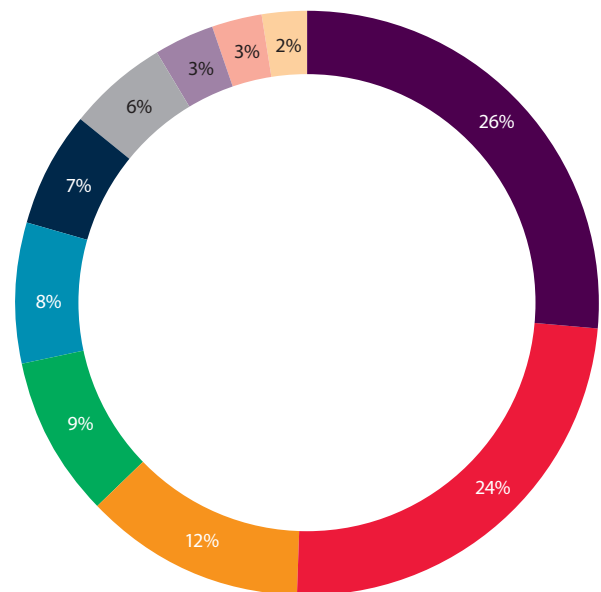
Manufactured goods includes sales to Engineering, Lifting & Excavating, Independent Service Centres and semi-finished products.

Construction includes sales to the energy and power markets.

Packaging includes consumer and industrial packaging.

Tata Steel in Europe: sales by product

Product breakdown (% sales volume)



Legend

■ Metallic coated
 ■ Hot-rolled*
 ■ Packaging steel
■ Cold rolled
 ■ Tubes
 ■ Organic coated
■ Other**
 ■ Building products
 ■ Direct rolled dry
■ Direct rolled pickled

*includes dry and pickled & oiled.

**Semi Finished is included within other products.

